

YoungTek Electronics Corp.

Stock No: 6261

Brief Introduction

Spokesman : Tony Liu
Date : 12 March, 2013



YoungTek Electronics Corp.

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YoungTek Electronics Corp.

Brief Introduction

Company Profile

Found Time : 1991/July

Chairman : Billy Wang

President of Service Group : Jeff Chang

President of Own Product Group : Glen Chen

Employees : 1004 persons

Capital : NTD 1142million (USD 38.4 million)

Factories : **Plant 1** : Special & substrate sawing

SBIP Plant : IC back-end turn-key service, ATE&AOI

Li Hsin Plant : LED back-end turn-key service

An Ping Plant : LED Testing & sorting

Xiamen/Changzhou Plant : LED Testing & sorting

CRT (Shenzhen) Plant : IC Testing & sorting

WuJiang MightYtek Plant : IC Assembly

Business Items :

- 1.Semiconductor and LED OEM**: IC testing, wafer sawing, grinding, chip sorting and LED testing, laser scribing, sorting and substrate sawing.
- 2.Design, manufacture and sales of semiconductor equipments**: Full-function IC tester, logic ,analog, Mixed-Signal IC Tester ,IC handler, **LED** tester, prober ,Handler and sorter, LED dispenser. CCM equipments, AOI system.



YoungTek Electronics Corp.

Factory Overview

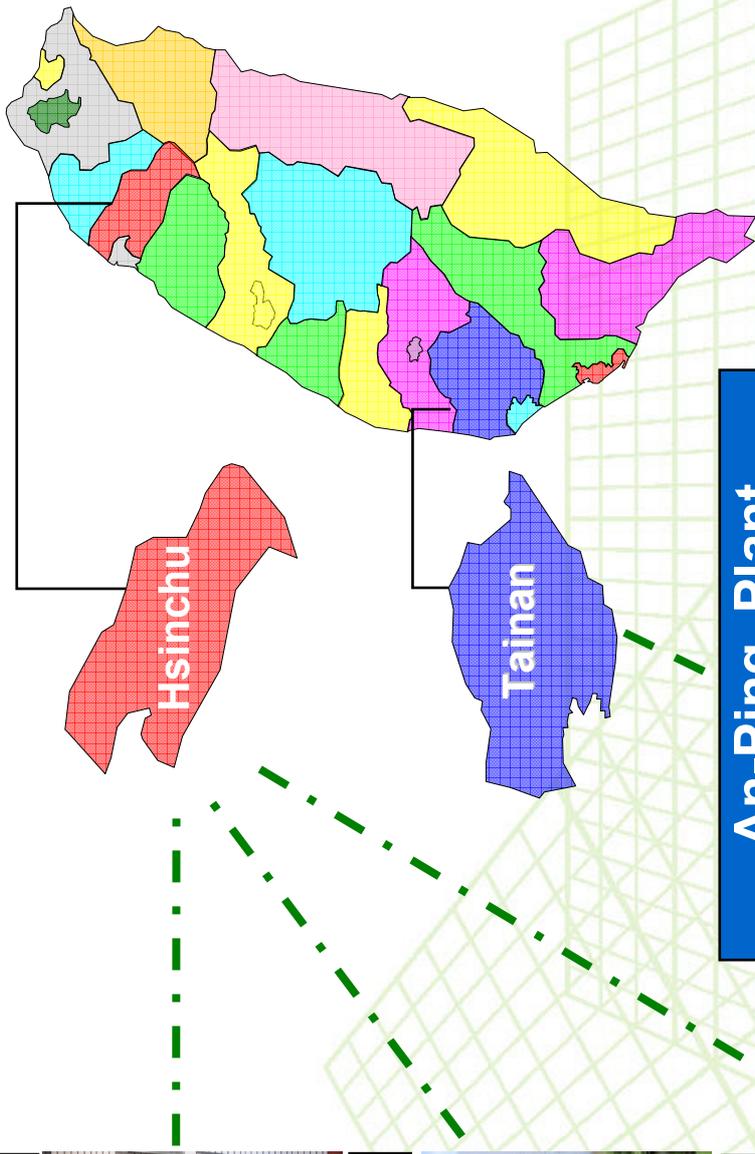
Company Profile



SBIP Plant



Li-Hsin Plant



YoungTek Electronics Corp.

Factory Overview

Company Profile

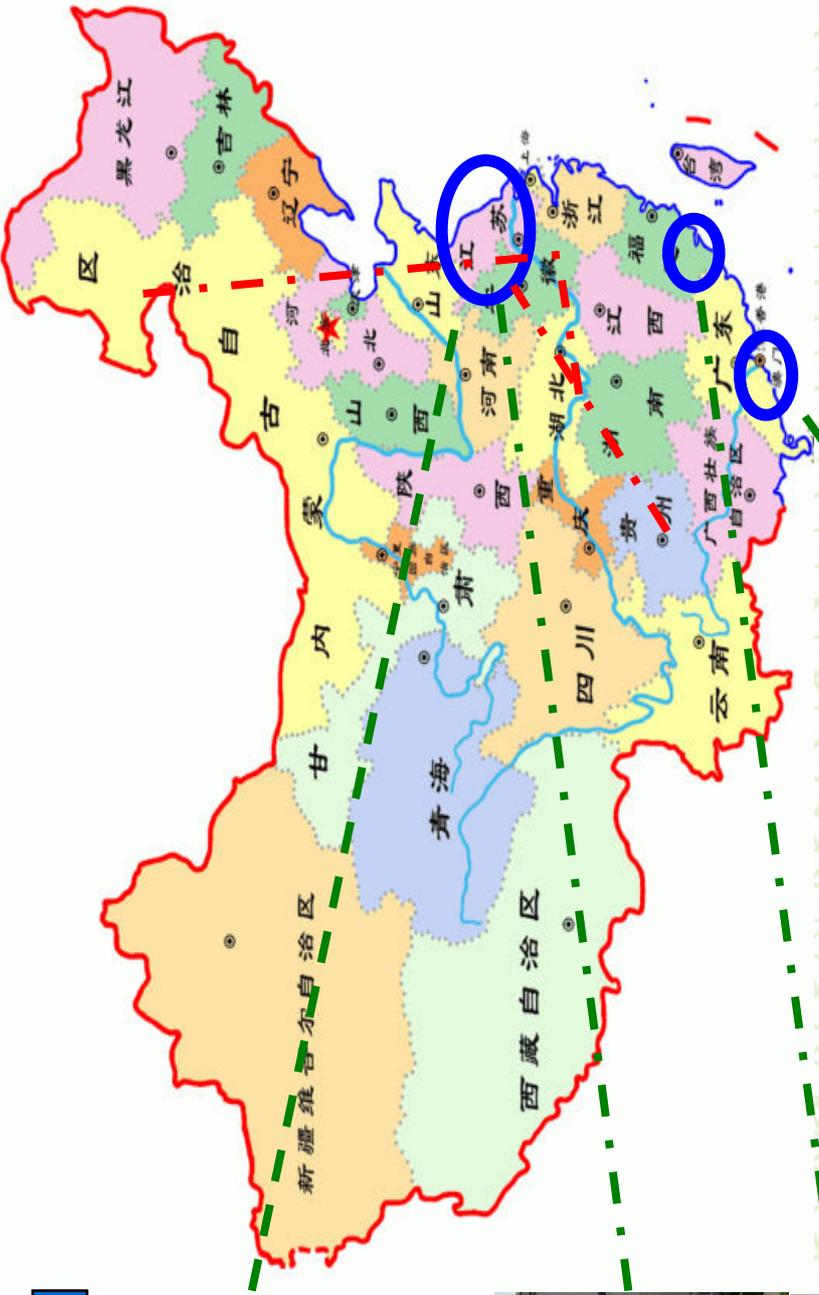
Changzhou YT Plant



Wujiang MightYtek Plant



Xiamen YT Plant



CRT (Shenzhen) Plant



YoungTek Electronics Corp.

Company Milestone

Company Profile

- 1991/Jul.** YTEC was founded and the capital is NTD \$ 5 million.
- 1998/Oct.** Develop logic tester (Goblin) with 5 MHz/40 pins.
- 2000/Mar.** Achieved the certification of ISO 9001
- 2000/Jul.** Full-function IC tester was verified by industry agency with predominant product development project.
- 2002/Nov.** SEC (Securities and Exchange Commission) approve YTEC to public stock.
- 2003/Nov.** LED OEM service was established.
- 2003/Dec.** Obtain OTC certification.
- 2004/Mar.** Got the approval to establish the branch in Hsin chu SBIP.
- 2004/Mar.29** Listed in Taiwan stock exchange. (Stock No.: 6261)
- 2006/Mar.** Signs the cooperation agreement of the IC test system technology. with Agilent Technologies
- 2006/Dec.** Achieved the certification of ISO 14001 and OHSAS 18001.
- 2007/Jul.** Develop Tainan An Ping plant for LED sorting.
- 2008/May** Develop Li Hsin plant for LED test & sorting.
- 2008/Oct.** Achieved the certification of ISO/TS 16949.
- 2009/May.** To establish the Xiamen Young Tek Electronics Co., Ltd. to provide the LED Backend Turn-key service.
- 2009/Jun.** Solar silicon substrate inspection system was verified Science Park Administration with development project.
- 2010/Mar.** Develop SBIP plant for wafer grinding & sawing.
- 2010/Sep.** To establish the Changzhou YoungTek Electronics Co., Ltd. to provide the LED Backend Turn-key service.
- 2011/Jan.** Achieved the certification of IECQ QC080000.
- 2011/Dec.** To establish the WuJiang MightYtek Semiconductor Co., Ltd. to provide the Semiconductor Backend Testing & Ass'y Turn-key service.
- 2012/Feb.** To establish the Shenzhen Clear Rich Tech. Co., Ltd. to provide the Semiconductor Backend Testing service.
- 2012/May.** Signs the cooperation memorandum, the expansion related marketing functions Development with Yoshikawa Semiconductor Co., Ltd.



Company Management Concept

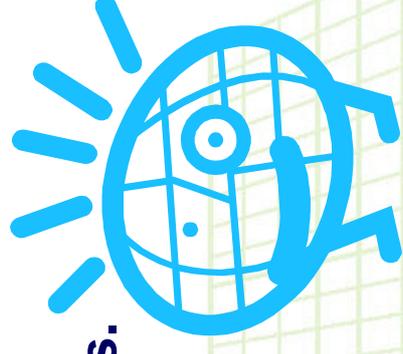
Company Profile

經營理念：(Management Concept)

主人翁經營理念；下工程即是客戶。

Treat YTEC as your own company. (Host concept)

Treat all post projects and processes as our customers.



工作態度：(Working Attitude)

成功者找方法；失敗者找藉口。

A successful person will find the way to overcome a challenge

Loser finds excuses.

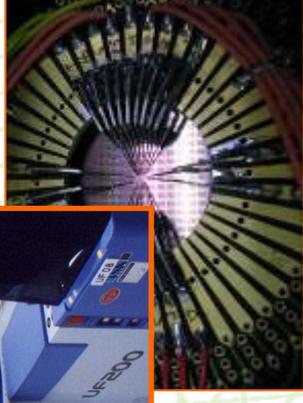
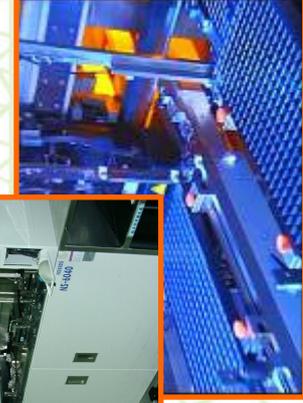
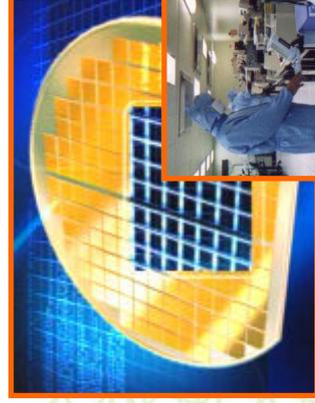
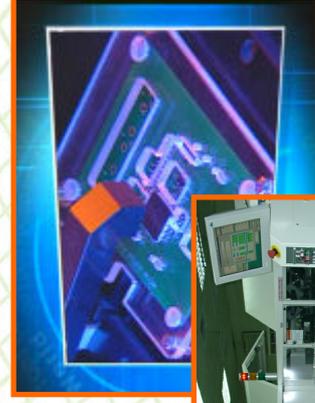
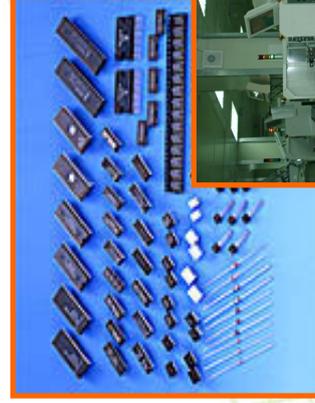


YTEC YoungTek Electronics Corp.

專業測試代工服務(IC Testing OEM)

Company Profile

- ❑ 4"~12" Wafer testing (CP)、Test program and test kit development (Probe-card design and manufacture).
- ❑ IC packaging testing (FT)、Package type : DIPs、T/SOPs、L/QFPs、QFN、L/BGA...
- ❑ PC peripheral product、Logic、Analog、Mixed-signal、No-volatile memory、MCU、LCD driver IC、High speed/ High pin count (Scud-1A 512C) testing.
- ❑ CIS(CMOS Image Sensor)、RF、SoC product testing
- ❑ Others : Laser trimming、Lead scanning、Test program and test kit development technical support **Turn-key service** (For example: PKG assembly、Tape-reel、Drop-shipment...).

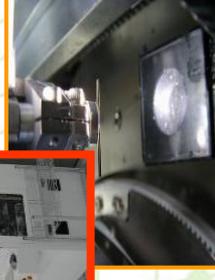
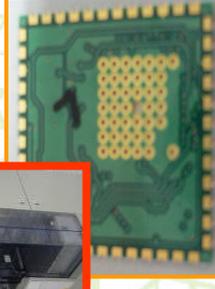
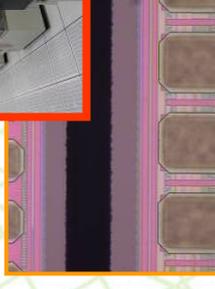
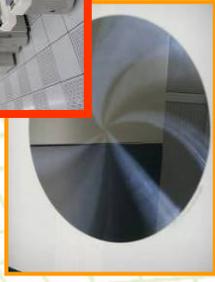
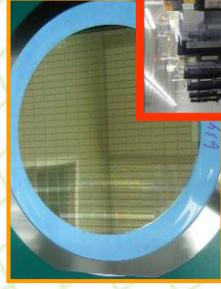
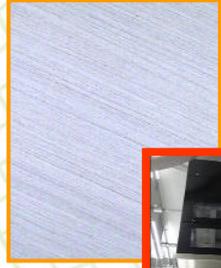


研磨、切割及挑檢代工服務

(Grinding, Sawing, P&P Service)

Company Profile

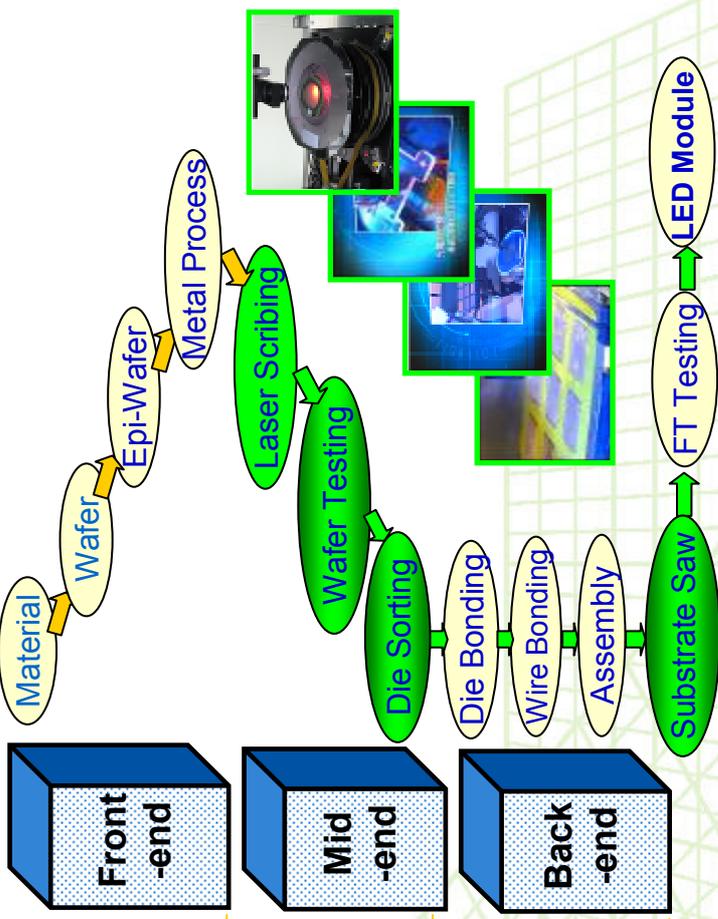
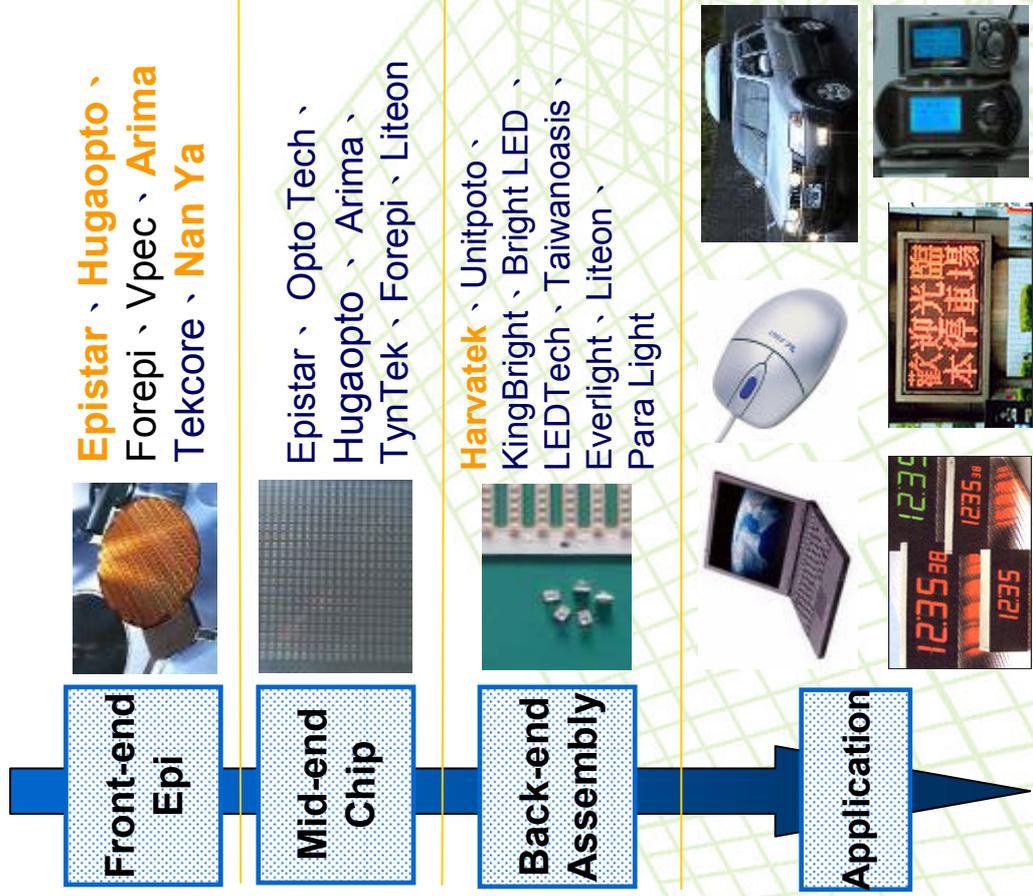
- IC Grinding、Sawing、Pick & Place
 - 4"~12" Wafer back-side grinding、sawing、chip pick & place services for Consumer and gold bump COG products。
 - Pick & Place Chip Back-side AOI inspection System inside。
- Substrate Sawing
 - LED package substrate、Glass substrate、Ceramic Substrate、Ceramic+FR4、Lead-frame、QFN package、HTCC、LTCC、PCB。



YoungTek Electronics Corp.

LED OEM Services

Company Profile



- **Front-end Product** : Wafer, Epi-Wafer, For example GaAs, GaAsP, AlGaAs, AlGaInP
- **Mid-end Product** : Laser Scribing, Wafer Testing and Pick & Place Die-sorting
- **Back-end Product** : Lamp, Display, SMD, IR transmission module, Optical Communication product, Substrate Saw



YoungTek Electronics Corp.



Company Profile

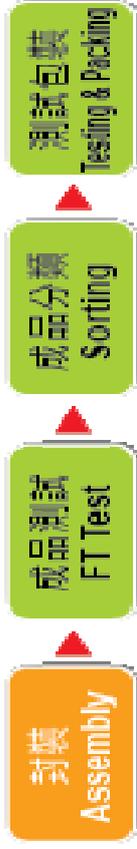
Own Product Development



YTEC YoungTek Electronics Corp.

IC Testing Application Equipment

久元電子公司簡報



YTS100

全功能高速SoC IC
測試機



YT6100

Fat Type
IC測試分類機



YT6200

QFN測試包裝機



Scud-1A



YoungTek Electronics Corp.

自動光學檢測應用(AOI Application)

久元電子公司簡報

被動元件、LED
產品六面外觀檢測



YT2300
元件六面外觀
檢測機

YT2330
雙面元件六面外觀
檢測機

LED及被動元件散熱基板
產品之外觀檢測



YT2700
LED及被動元件
散熱基板之2D AOI
檢測機



YT2705
LED及被動元件
散熱基板之2D AOI
檢測機
(Auto Load/Unload)



YoungTek Electronics Corp.

LED Assembly Application Equipment

Company Profile

固晶
Die Bond



銲線
Wire Bond

YT2500
多站雙軌
LED點膠機

點膠
Dispense



剝料 / 下料
Stripping & Cutting

YT2300
元件六面外觀
檢測機



外觀篩選
AOI



測試分類
Testing & Sorting

YT6400
LED測試分類機

包裝 / 捲帶
Tapping



出貨前檢查
Final Check

YT1100
高遷多站
平行LED測試機



YT6300
LED包裝機

YT2210
超薄元件
自動光學檢測機

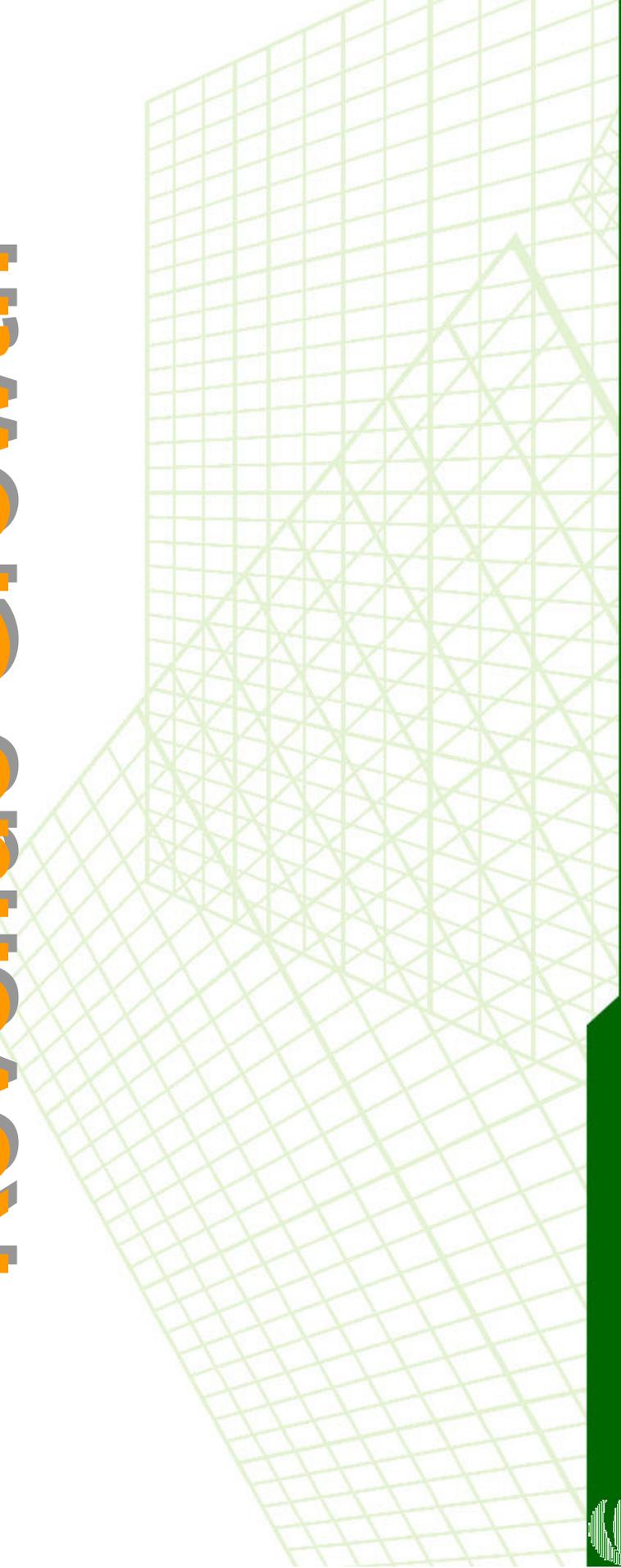


YoungTek Electronics Corp.



Company Profile

Revenue Growth



YTEC YoungTek Electronics Corp.

2011&2012 Monthly Revenue

Company Profile
NTS(Thousand)

Business Item/Month	Jan.	Feb	Mar	Apr	May	Jun.	Jul.	Aug.	Sep	Oct.	Nov.	Dec.	Total	Share(%)	
切磨拋檢代工 Sawing & Sorting OEM	2011	99,641	107,086	131,677	124,662	130,566	127,673	103,794	98,761	94,537	89,523	81,498	1,318,243	47.21%	
	2012	73,439	97,671	111,018	115,277	119,238	121,988	111,306	115,728	107,802	98,054	99,487	1,292,476	42.57%	
	YoY	-26.30%	-8.79%	-15.69%	-7.53%	-8.68%	-5.71%	-4.45%	7.24%	17.18%	14.03%	9.53%	22.07%	-1.95%	
	MoM	-9.89%	33.00%	13.67%	3.84%	3.44%	1.87%	0.43%	-8.76%	3.97%	-6.85%	-9.04%	1.46%		
測試代工 Testing OEM	2011	80,684	66,395	115,541	101,928	110,180	85,536	90,520	78,549	86,727	91,049	86,508	1,079,759	38.67%	
	2012	95,751	101,493	117,892	115,043	125,708	146,328	129,752	126,422	145,324	116,998	99,770	1,453,566	47.88%	
	YoY	18.67%	52.86%	2.03%	12.87%	14.09%	54.49%	71.07%	43.34%	60.95%	67.56%	28.50%	15.33%	34.62%	
	MoM	10.68%	6.00%	16.16%	-2.42%	9.27%	5.87%	9.95%	-11.33%	-2.57%	14.95%	-19.49%	-14.73%		
機器組裝等產品銷售 Own Product Sales	2011	29,417	49,923	58,053	47,824	46,144	35,405	28,812	19,012	14,722	5,740	10,482	394,125	14.12%	
	2012	5,011	5,077	21,899	29,823	83,454	39,695	32,838	17,374	22,869	9,982	9,819	289,938	9.55%	
	YoY	-82.97%	-89.83%	-62.28%	-37.64%	80.86%	12.12%	-32.42%	-58.01%	-8.62%	55.34%	73.90%	-6.33%	-26.44%	
	MoM	-52.19%	1.32%	331.34%	36.18%	179.83%	-52.43%	-17.27%	-63.16%	43.62%	31.63%	-56.35%	-1.63%		
營業收入淨額 (Unit:K)	2011	209,742	223,404	305,271	274,414	286,890	250,372	261,800	223,126	196,322	186,312	178,488	2,792,127	100.0%	
	2012	174,201	204,241	250,809	260,143	328,400	294,248	301,154	253,155	259,524	275,995	225,034	209,076	3,035,980	100.0%
	YoY	-16.95%	-8.58%	-17.84%	-5.20%	14.47%	17.52%	15.03%	13.46%	32.19%	40.82%	20.78%	17.14%	8.73%	
	MoM	-2.40%	17.24%	22.80%	3.72%	26.24%	-10.40%	2.35%	-15.94%	2.52%	6.35%	-18.46%	-7.09%		
營業收入淨額(美元) Sales Revenue (Total)	2011	209,742	433,146	738,417	1,012,831	1,299,721	1,550,093	1,811,893	2,035,019	2,231,341	2,613,639	2,792,127	--	--	
	2012	174,201	378,442	629,251	889,394	1,217,794	1,512,042	1,813,196	2,066,351	2,325,875	2,601,870	3,035,980			
	YoY	-16.95%	-12.63%	-14.78%	-12.19%	-6.30%	-2.45%	0.07%	1.54%	4.24%	7.19%	8.16%	8.73%		
	MoM	180,325	173,481	247,218	226,590	240,746	214,967	213,209	194,314	177,310	181,264	180,572	168,006	2,398,002	--
總計代工成長 OEM Growth (Total)	2011	169,190	199,164	228,910	230,320	244,946	254,553	268,316	242,150	253,126	215,052	199,257	2,746,042		
	2012	169,190	199,164	228,910	230,320	244,946	254,553	268,316	242,150	253,126	215,052	199,257	2,746,042		
	YoY	-6.17%	14.80%	-7.41%	1.65%	1.74%	18.41%	25.85%	24.06%	36.57%	39.64%	19.09%	18.60%	14.51%	
	MoM	0.70%	17.72%	14.94%	0.62%	6.35%	3.92%	5.41%	-10.16%	0.45%	4.53%	-15.04%	-7.34%		



YoungTek Electronics Corp.

2012&2013 Monthly Revenue

Company Profile
NTS(Thousand)

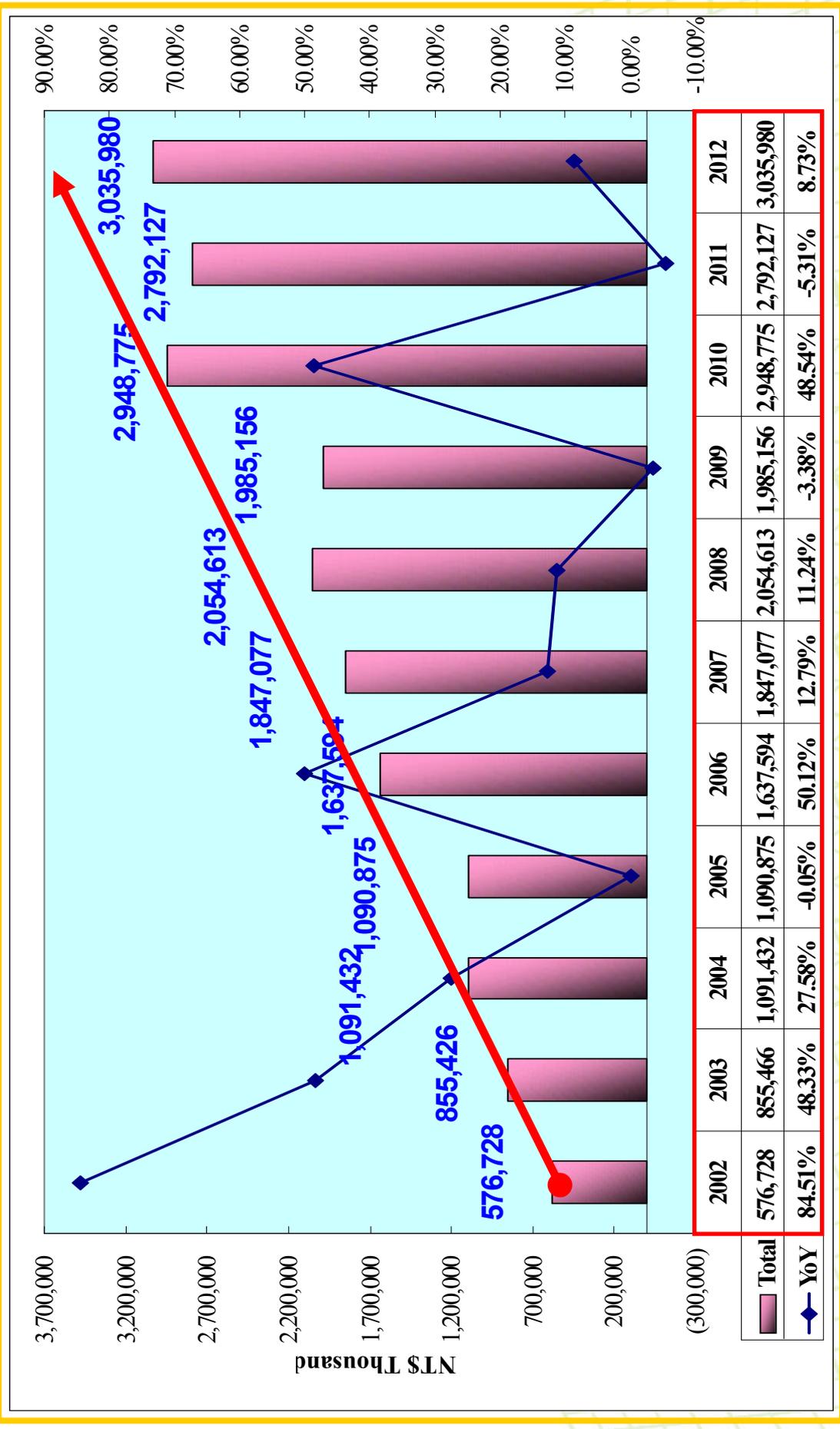
Business Item/Month	Jan.	Feb	Mar	Apr	May	Jun.	Jul.	Aug	Sep	Oct.	Nov.	Dec.	T total	Share(%)	
切割拋檢代工 Sawing & Sorting OEM	2012	73,439	97,671	111,018	115,277	119,238	121,988	111,306	115,728	107,802	98,054	99,487	171,110	45.21%	
	2013	82,048	73,626										155,674	34.45%	
	YoY	11.72%	-24.62%												
	MoM	-17.80%	-10.26%												
測試代工 Testing OEM	2012	95,751	101,493	117,892	115,043	125,708	146,328	129,752	126,422	145,324	116,998	99,770	197,244	52.12%	
	2013	126,020	104,155										230,175	50.94%	
	YoY	31.61%	2.62%												
	MoM	26.31%	-17.35%											16.70%	
機器組裝等產品銷售 Own Product Sales	2012	5,011	5,077	21,899	29,823	83,454	32,838	12,097	17,374	22,869	9,982	9,819	10,088	2.67%	
	2013	23,543	42,490										66,033	14.61%	
	YoY	369.83%	736.91%												
	MoM	139.77%	80.48%											554.57%	
營業收入淨額 (Unit: K) Sales Revenue (Net)	2012	174,201	204,241	250,809	260,143	328,400	301,154	253,155	259,524	275,995	225,034	209,076	378,442	100.0%	
	2013	231,611	220,271										451,882	100.0%	
	YoY	32.96%	7.85%												
	MoM	10.78%	-4.90%											19.41%	
營業收入淨額 計) Sales Revenue (Total)	2012	174,201	378,442	629,251	889,394	1,217,794	1,813,196	2,066,351	2,325,875	2,601,870	2,826,904	3,035,980	--	--	
	2013	231,611	451,882												
	YoY	32.96%	19.41%												
	2012	169,190	199,164	228,910	230,320	244,946	254,553	268,316	241,058	242,150	253,126	215,052	199,257	368,354	--
總計代工成長 OEM Growth (Total)	2013	208,068	177,781										385,849		
	YoY	22.98%	-10.74%											4.75%	
	MoM	4.42%	-14.56%												



YoungTek Electronics Corp.

2002~2012 Revenue Growth

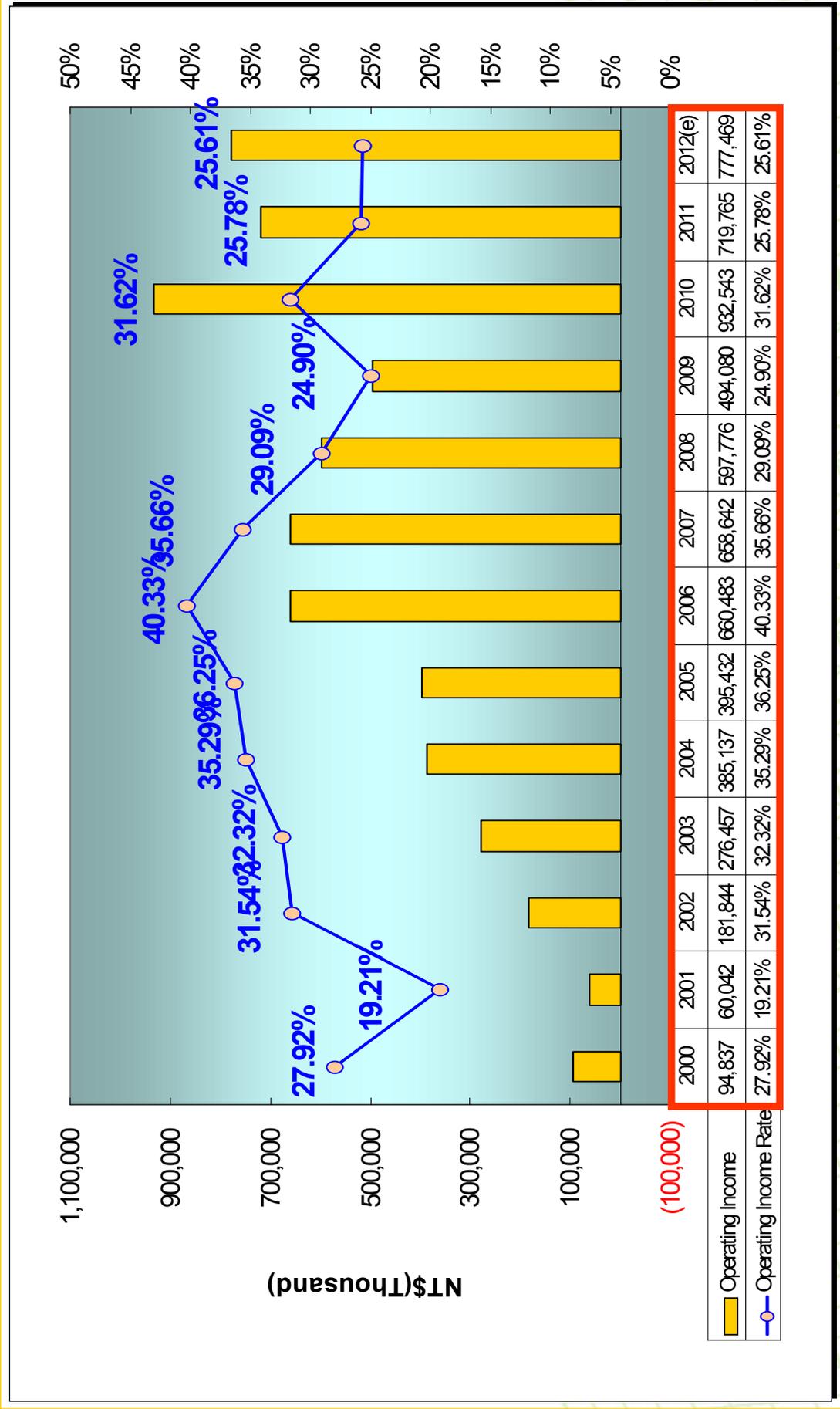
Company Profile



YoungTek Electronics Corp.

2000~2012 Operating Income

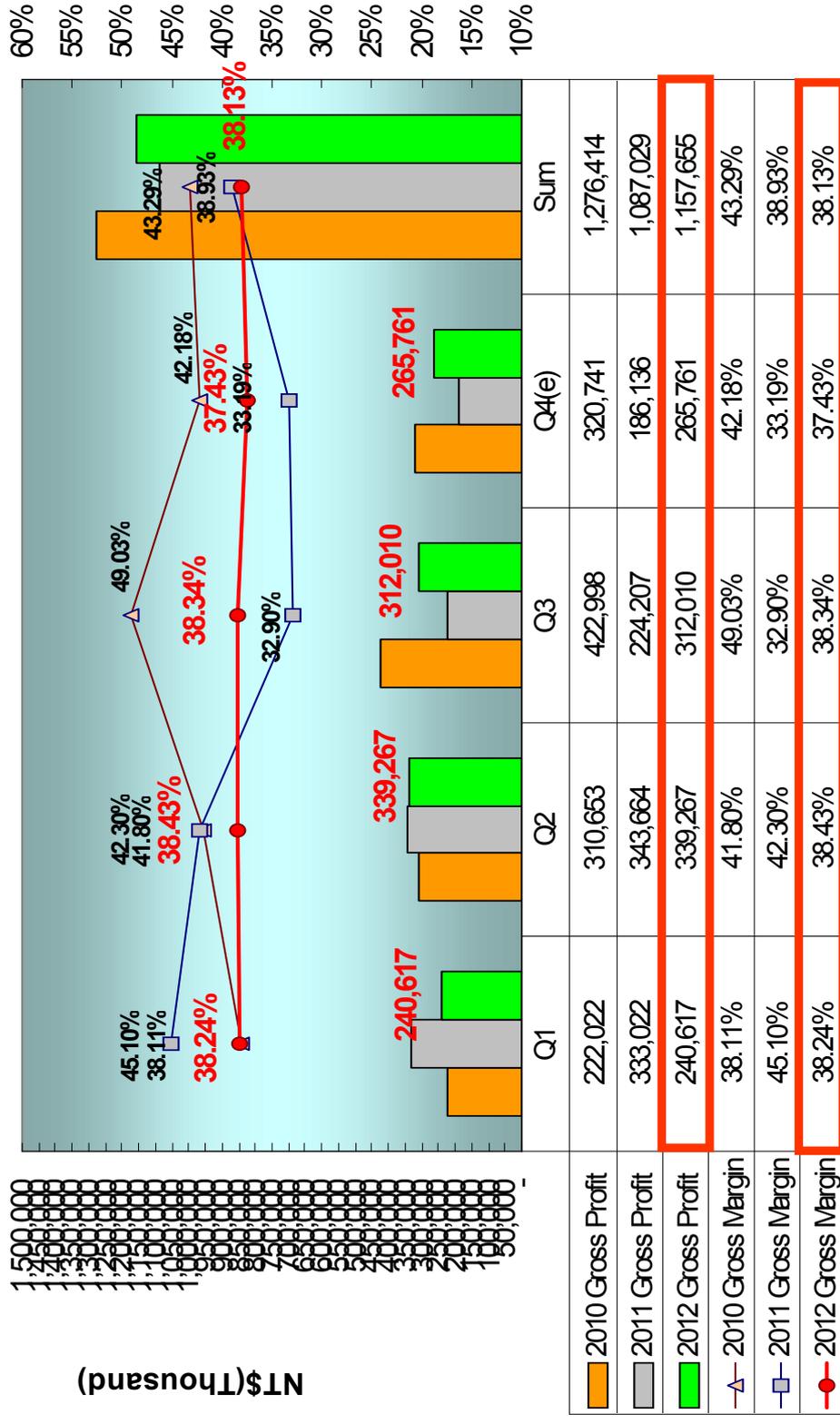
Company Profile



Note : (e)表示預估值(estimate)。

2010~2012 Gross Profit

Company Profile



Note : (e)表示預估值(estimate)。

Business Expansion Status(相關產業之狀況)

Company Profile

- 半導體及光電切挑代工服務：進入**2013年2月份業績**、**MOM成長-10.26%**、符合預期、因此將持續追蹤、另**LED**在新的應用提昇下樂觀預期在**LED**挑檢已擴充之產能 應可適時提供市場成長之需求、相信可挹助公司之營收成長。
- **IC**測試系統開發：2006年3月份與美商安捷倫(Agilent)科技(新公司名稱: Verigy惠瑞捷)簽訂IC測試系統技術合作、除了2006年已陸續支付久元簽約金而達成階段性目標、因而提昇公司營收和獲利。另已在雙方合作互動下提昇測試機技術層次及銷售量、更上層樓。
- **CIS**、**CCM**、**LED**後段生產設備及**AOI**設備開發：成功開發完成**CIS**(CMOS影像感測系統)、具備高速影像處理及完整電性測試之解決方案、並導入代工服務、挹助營收。自行開發之**CCM**(影像感測模組測試設備)、**LED**後段生產設備及**AOI**(自動光學檢測系統)等設備、因應市場需求將擴展銷售、**AOI**設備研發係以解決半導體及光電等產業在目檢之視覺盲點並可大幅節省人力、並已將光電技術結合影像分析等與自動化設備設計、成功研發出各類型外觀檢測機。
進入2013年2月份業績、**YOY成長736.9%**、**MOM成長80.48%**超出預期因此將持續追蹤、相信在持續開發新產品及功能提昇下、展望未來應可持續挹助業績成長之動力。
- 半導體代工服務：進入**2013年2月份業績YOY成長2.62%**、**創歷史2月之單月新高**、**累計1~2月業績YOY成長16.7%**創歷史新高超出預期、因此將持續追蹤、而**YTEC**在持續開發新產品與互補及平衡的產品線發酵下(如**LCD,CIS,RF...etc**)、展望未來應可持續挹助業績成長之動力。



Share payout composition and history

Company Profile

Year	93年度 (2004)	94年度 (2005)	95年度 (2006)	96年度 (2007)	97年度 (2008)	98年度 (2009)	99年度 (2010)	100年度 (2011)	101年度 (2012)
	配2年度 Profit(2003)	配3年度 Profit(2004)	配4年度 profit(2005)	配5年度 Profit(2006)	配6年度 Profit(2007)	配7年度 Profit(2008)	配8年度 Profit(2009)	配9年度 Profit(2010)	配10年度 Profit(2011)
Cash(NTD)	\$3.00	\$3.00	\$2.61	\$4.00	\$4.00	\$3.00	\$3.00	\$4.671	\$5.238
Free Pair stock of	\$2.00	\$2.00	\$0.87	\$1.00	\$0.50	\$0.10	\$0.10		
Stock Capital reserve fund	--	--	--	--	--	--	--	\$0.093	\$0.095
EPS(NTD)	\$7.28	\$8.24	\$5.56	\$8.61	\$7.41	\$6.09	\$4.07	\$8.53	\$6.68



YoungTek Electronics Corp.

公司願景Company Mission

Company Profile

著眼於國內外市場的開拓，讓久元成爲立足台灣
的整合性後段IC及LED代工服務廠，並朝放眼
世界的自有產品、自有品牌邁進。

Based on the domestic and international marketing development, YTEC has gotten a foothold as an integrated back-end IC&LED OEM factory. YTEC moves forward, with it's own products, and Own Bench Marks.



YTEC YoungTek Electronics Corp.

Q & A

Company Profile

Thank you very much



YoungTek Electronics Corp.